

BINZ+BRATT Riesling Gewürztraminer ...

was mentioned in the Finish wine magazine VINII LHETI 9-2010 as one of the best dry white wines within the sales-to-order selection. Again, this shows the quality of our own brand.

**BINZ
BRATT**

EST 2008

www.jancisrobinson.com released notes ...

about the tasting of Germanys Grosses Gewächs and Erstes Gewächs in Wiesbaden end of August. The estate Groebe received very good results with 18p for the 2009 KIRCHSPIEL GG and 18.5p for the 2009 AULERDE GG. This result underlines the excellence of Fritz Groebes wine making philosophy and the outstanding price quality ratio.

EMCS - Electronic Movement Customs Service

Once again we would like to advice all our partners within the EU, that the customs document AAD will be replaced by the electronic solution e-AD at the end of the year. We are already able to use this new tool and we already do so to several destinations.

However, we experience that not many importers are familiar with the new system and are not able to provide the required information.

In order to use the new e-AD we require two identification numbers which belong together and which are the following, (please find your language below)

DE	Verbrauchssteuerlagerinhaber	Verbrauchsteuerlager
UK	Authorised warehousekeeper	Tax warehouse
NL	erkend entrepouthouder	belastingentrepot
DK	godkendt oplagshaver	afgiftsoplag
PL	uprawniony właściciel składu	skład podatkowy
SE	godkänd lagerhavare	skatteupplag
FR	entrepotaire agréé	entrepôt fiscal
SK	oprávněný vlastník skladu	daňový sklad
CS	oprávněným skladovatelem	skladem s daňovým dozorem

If you store your wine with a logistic company please ask this company for these numbers. If you run your own warehouse, please make sure you got the requested number by 31.12.2010.

Please confirm these numbers accompanied by the full address. (no PO Box)

HARVEST PREVIEW

Within the last 5 years this October newsletter reached you during an active period with many wine estates picking the best Riesling grapes of the vintage. In 2010 however things are a bit different. No serious and quality driven producer yet touched the Riesling sites as the grapes are far from, as they call it, physiological ripeness.

In June bud spring has been interrupted by continuing showers and was delayed two weeks. However, this did not give reason for concern as the timing moved towards the long term average. But a strong storm with rain and hail which hit the Southern regions and the Pfalz in particular made several wine makers feeling uneasy as it destroyed thousands of hectares of vines. At that time it became clear that Germany will face losses in yield.

While July did it's best to convince people and nature that summer finally arrived August was the complete opposite. July with ongoing 35°C day temperature and long periods with no rain was perfect and beautiful for everybody. Only the end of the month was a bit wet but now the rain has been appreciated by nature and farmers.

Unfortunately the August has been way too rainy and dominated by medium temperature levels. Sun hours were almost 30% less compared to the average. This resulted in the ripeness levels being two weeks behind schedule.

September continued with alternating weather conditions and did not help a lot to get the grapes riper. Now sunny, dry and warm days would be needed to increase sugar levels in the berries a circumstance that was rarely sought after in recent years. Selective harvest by hand will be mandatory to get the right berries at the right time and to separate the healthy from the botrytis infected ones.

We expect a small vintage with 30-50% loss compared to 2009. What the decrease in yield will mean to the prices for 2010 vintage is difficult to say. But it is already a matter of fact that prices for bulk wine are on a tremendous rise and the demand for Riesling, Weissburgunder and Grauburgunder excides the possible supply by far.

Good news is that these weather conditions infected many grapes with botrytis and e.g. the estate Dr.v.Bassermann-Jordan already harvested the first Beerenauslese. Maybe 2010 will be a good year for noble sweet wines but this remains to be seen.

To get a full picture we will have to wait another 4 weeks. We will keep you updated and will send our full vintage report as soon as possible in early 2011.

Sincerely Yours